

The MacCrate Report

Legal Education & Professional Development – An Educational Continuum
Report of The Task Force on Law Schools and the Profession: *Narrowing the Gap**

Bring your associates and colleagues up to speed with proven national speakers and an expansive curriculum that meets both MCLE requirements and the curriculum recommendations of the MacCrate Report. Consider the client development potential of courses that appeal to both law firms and corporate counsel. P.E.G.[®] staff, faculty and programs work cooperatively in partnership with you — as proven to more than 360 organizations in producing more than 3,400 events since 1981. Custom production work is welcome.

4 Fundamental Values

All P.E.G.-produced seminars are carefully designed to meet and/or specifically address the four Fundamental Values of post-graduate legal education as defined by the MacCrate Report.

- 1 PROVISION OF COMPETENT REPRESENTATION
- 2 STRIVING TO PROMOTE JUSTICE, FAIRNESS & MORALITY
- 3 STRIVING TO IMPROVE THE PROFESSION
- 4 PROFESSIONAL SELF-DEVELOPMENT

10 Fundamental Lawyering Skills

- 1 **PROBLEM SOLVING**

The Art of Legal Reasoning	6 hours	Professor Douglas G. Lind, Esq.
Judicial Reasoning	3 hours	Ronald J. Hedges, Esq.
Discipline, Documentation & Discharge of Problem Employees	6 hours	Jeff Johnson, Esq.
Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours	Egil “Bud” Krogh, Esq.
Structured Securities <i>An Attorney Primer on the Sub-Prime Crisis</i>	3 hours	Professor Edward S. Adams, Esq.

- 2 **LEGAL ANALYSIS & REASONING**

The Art of Legal Reasoning	6 hours	Professor Douglas G. Lind, Esq.
Judicial Reasoning	3 hours	Ronald J. Hedges, Esq.
Legal Ease <i>Mastering the Art of Effective Legal Writing</i>	6 hours	Martha Faulk, Esq.
Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours	Egil “Bud” Krogh, Esq.

- 3 **LEGAL RESEARCH**

Lawyers & the Internet <i>The Next Generation</i>	4 hours	Lewis S. Eisen, Esq.
Structured Securities <i>An Attorney Primer on the Sub-Prime Crisis</i>	3 hours	Professor Edward S. Adams, Esq.

* ABA Sec. on Legal Education & Admissions to the Bar ISBN: 0-89707-774-1

4 FACTUAL INVESTIGATION

Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours
Crafting & Conducting Successful Legal Investigations	3 hours
<i>Effective Case Investigation for Lawyers & Staff</i>	
Powerful Witness Preparation	3 hours
Anatomy for Lawyers	6 hours
Anatomy for Lawyers: The Back & The Knee	6 hours
The Anatomy of a Back Injury	3 hours
Mastering Medical Records	3-6 hours
Workplace Harassment Investigations	6 hours
MBA Concepts for Lawyers	4-6 hours
The New Reality of Business for Lawyers	3 hours
<i>The Lawyer's Active Role in the Transformation of the Corporation</i>	
Essential Accounting & Finance for Lawyers	3-6 hours
Advanced Accounting & Finance for Lawyers	3 hours
Structured Securities <i>An Attorney Primer on the Sub-Prime Crisis</i>	3 hours
Winning Numbers <i>Accounting & Finance for Lawyers</i>	3 hours
Electronically Producing the Powerful Trial	6 hours
<i>Digitally Analyzing, Organizing and Presenting Evidence</i>	

Egil "Bud" Krogh, Esq.
Philip G. Villaume, Esq.

Daniel I. Small, Esq.
Professor Samuel Hodge Jr.
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Jeff Johnson, Esq.
Professor Edward S. Adams
Professor Edward S. Adams

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Professor Edward S. Adams
John E. Moore III, Esq.
Kevin W. Thompson, Esq.

5 COMMUNICATION

Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours
Superior Legal Writing & Editing <i>Writing for People, Not Professors</i>	3 hours
Legal Ease <i>Mastering the Art of Effective Legal Writing</i>	6 hours
Communicate! <i>Mastering the Art of Effective Writing</i>	3 hours
Discipline, Documentation & Discharge of Problem Employees	6 hours
Talking with Pictures <i>Courtroom Persuasion in the Multimedia Age</i>	6 hours
The Art of Legal Reasoning	6 hours
Persuasion in the Courtroom	6 hours
15 Steps to Success as a Legal Associate	3 hours
Legal Humor, After-Dinner Entertainment, Downright Funny Presentations	
<i>[20 – 40 minute humorous and entertaining speech topics]</i>	

Egil "Bud" Krogh, Esq.
Daniel R. White, Esq.
Martha Faulk, Esq.
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Jeff Johnson, Esq.
Kevin W. Thompson, Esq.
Professor Douglas G. Lind, Ph.D.
Joseph V. Guastaferrro
Daniel R. White, Esq.
Daniel R. White, Esq.

6 COUNSELING

Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours
Powerful Witness Preparation	3 hours
The Ethical Advocate <i>Understanding & Using Rules to Thrive in Your Practice</i> ...	2 hours

Egil "Bud" Krogh, Esq.
Daniel I. Small, Esq.
Professor Stephen D. Easton

7 NEGOTIATION

The Complete Legal Negotiator	6 hours
The Advanced Negotiation Workshop	6-12 hours
Winning Case Settlements <i>Doing Best What You Do Most</i>	6 hours
Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours

Professor Gerald Williams
Professor Gerald Williams
Judith M. Wolf, Esq.
Egil "Bud" Krogh, Esq.

8 LITIGATION & ALTERNATIVE DISPUTE RESOLUTION

Advocacy for the Ages & Sexes <i>Persuading the Genders & Generations</i>	6 hours
Arbitration & Mediation <i>Recent Trends and Developments</i>	3 hours
Electronic Discovery <i>Rules, Tips & Tactics</i>	3 hours
Trial Evidence <i>Artistry & Advocacy in the Courtroom</i>	6 hours
The Amazing Case	6 hours
<i>Illustrations and Demonstrations of the Trial of a Commercial Case</i>	
Powerful Witness Preparation	3 hours
Winning Before Trial <i>10 Keys to Effective Depositions</i>	6 hours
Evidence for Trial Lawyers	3 hours
<i>An Update of Irving Younger's Classic Program</i>	
Revisiting Younger's 10 Commandments	6 hours
<i>A Contemporary Update of Irving Younger's Classic Rules for Cross-Examination</i>	

Dominic J. Gianna & Lisa A. Marcy
Ronald J. Hedges, Esq.
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Professor Thomas A. Mauet
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Michael P. Cash, Esq.
Daniel I. Small, Esq.
Dominic J. Gianna, Esq.
Professor Stephen D. Easton

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8 LITIGATION & ALTERNATIVE DISPUTE RESOLUTION *(continued)*

Selecting & Influencing Your Jury.....	6 hours
Jury Selection in High-Stakes Cases	3-4 hours
Expert Witness Practice for Advocates.....	6 hours
<i>A "How To" Guide to Every Lawyer's Toughest Challenge</i>	
Trials <i>Tips, Tactics & Practical Tales</i>	6 hours
The Nine Principles of Litigation. . . <i>And Perhaps of Life</i>	4 hours
The Art of the Courtroom.....	6 hours
A Day On Trial! <i>Winning Trials in the 21st Century</i>	6 hours
Direct Examination Skills Camp	3 hours
The Crash Course on Cross-Examination	3 hours
Reel Justice <i>Power, Passion & Persuasion in the Modern Courtroom</i>	3-6 hours
Dynamite Use of Expert Witnesses	3 hours
Evidentiary Crises <i>Using the Rules to Win at Trial</i>	4 hours
Winning in the Beginning by Winning THE Beginning	6 hours
Electronically Producing the Powerful Trial	6 hours
<i>Digitally Analyzing, Organizing and Presenting Evidence</i>	
Talking with Pictures <i>Courtroom Persuasion in the Multimedia Age</i>	6 hours
Persuasion in the Courtroom	6 hours
Effective Jury Selection <i>Mastering the Power of the Process</i>	6 hours
Storytelling & The Model for Winning at Trial	3 hours
The Cutting Edge in Courtroom Persuasion	6 hours
Thinking Inside the Box <i>Building Relationships with Judges & Jurors</i>	6 hours

Classic Litigation Programming Available on DVD & Online

Mauet's Trial Evidence Series	3 2-hour programs
Empowering the Jury Series	16 1-hour programs
The Trial Theme as a Story	1.25 hours
Evidence for Trial Lawyers	6 hours
Credibility & Cross-Examination	3 hours
Discovery <i>Practice & Procedure</i>	4 hours
Expert Witnesses	3 hours
Hearsay	3 hours
Jury Selection.....	3 hours
Scientific Evidence.....	3 hours

Susan E. Jones, Ph.D. or David Canon
Susan E. Jones, Ph.D.
Professor Thomas A. Mauet & Michael P. Cash, Esq.
Michael P. Cash, Esq.
Professor Michael E. Tigar
William A. Barton, Esq.
Professor Thomas A. Mauet & Dominic J. Gianna Esq.
Professor Stephen D. Easton
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Dominic J. Gianna, Esq.
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Professor Barbara E. Bergman
Dominic J. Gianna, Esq.
Kevin W. Thompson, Esq.
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Joseph V. Guastafarro
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Russ M. Herman, Esq.
Russ M. Herman, Esq.
Professor Stephen D. Easton

Professor Thomas A. Mauet
Professor Michael E. Tigar
Professor Michael E. Tigar
Professor Irving Younger
Professor Irving Younger
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Professor Irving Younger
Professor Irving Younger
Professor Irving Younger

9 ORGANIZATION & MANAGEMENT OF LEGAL WORK

Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours
Managing Your Complex Case.....	3 hours
The New Reality of Business for Lawyers	3 hours
<i>The Lawyer's Active Role in the Transformation of the Corporation</i>	
Workplace Harassment Investigations	6 hours

Egil "Bud" Krogh, Esq.
Ronald J. Hedges, Esq.
Professor Edward S. Adams
Jeff Johnson, Esq.

10 RECOGNIZING & RESOLVING ETHICAL DILEMMAS

The Ethical Advocate <i>Understanding & Using Rules to Thrive in Your Practice</i> ..	2 hours
Integrity <i>Good People, Bad Choices and Life Lessons from the White House</i>	3 hours
Valuing Diversity & Eliminating Bias in the Legal Profession	2 hours

Professor Stephen D. Easton
Egil "Bud" Krogh, Esq.
Philip G. Villeneuve, Esq.

2 Additional Lawyer Skill Sets

1 SUBSTANTIVE LAW UPDATES

Trial Evidence <i>Artistry & Advocacy in the Courtroom</i>	6 hours
The Complexities of UCC Article 9 Simplified	6 hours
Loan Documentation for Lenders I	6 hours
<i>An Essential Guide to Article 9 of the UCC</i>	
Loan Documentation for Lenders II <i>Compliance Issues Beyond Article 9</i>	6 hours
Liability in the Public Sector <i>Defending and Challenging Government Action</i>	4-6 hours
Evidentiary Crises <i>Using the Rules to Win at Trial</i>	4 hours
Structured Securities <i>An Attorney Primer on the Sub-Prime Crisis</i>	3 hours

Professor Thomas A. Mauet
Professor William Henning
Professor William Henning

Professor William Henning
Clifford M. Greene, Esq.
Professor Barbara Bergman
Professor Edward S. Adams

2 USES OF MODERN TECHNOLOGY

Talking with Pictures <i>Courtroom Persuasion in the Multimedia Age</i>	6 hours
Electronically Producing the Powerful Trial	6 hours
<i>Digitally Analyzing, Organizing and Presenting Evidence</i>	
Lawyers & the Internet <i>The Next Generation</i>	6 hours
Valuing Diversity & Eliminating Bias in the Legal Profession	2 hours

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Lewis S. Eisen, Esq.
Philip G. Villaume, Esq.

FACULTY

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Dean Stephen D. Easton
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Daniel R. White, Esq.
Professor Gerald R. Williams
Professor Irving Younger

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University of New Mexico School of Law
Jury Research Institute **Alamo, California**
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Duke University School of Law
Villaume & Schiek **Bloomington, Minnesota**
Los Angeles, California
Brigham Young University School of Law
University of Minnesota Law School
(DVD, MP3 or Audio CD only)

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